

## PRESENTATIONS of Stefanie Engel

Last Update: 18.05.2021

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### a) Invited presentations (incl. keynote speeches)

“Wie kann klimafreundliches Verhalten motiviert werden?” Invited presentation in the Lecture Series ‘Klimawandel und Klimaschutz’ organized by Scientists for Future. August 2, 2020, Osnabrück, Germany.

“Behavioral economics of agri-environmental policy: The role of bounded selfishness”. Keynote presentation at the 8th PhD workshop of the European Association of Agricultural Economists, June 10-12, 2019, Swedish University of Agricultural Sciences in Uppsala, Sweden.

“Behavioral Economics of Environmental Policy”. Keynote presentation at the 6<sup>th</sup> Annual Conference of the French Association of Environmental and Resource Economists, August 29-30, 2019 in Rennes, France (had to be cancelled).

“Designing payments for environmental services: theory meets practice”. Keynote presentation. Ecosystem Services Partnership European Conference, San Sebastian, Spain, October 15-19, 2018.

“The role of social preferences in promoting conservation behaviour”. Introductory presentation at the XX ANNUAL BIOECON CONFERENCE Pre-Conference Workshop on “The Role of Social Preferences in Promoting Conservation Behaviour”. September 12, 2018. Kings College, University of Cambridge, Cambridge, UK.

„Klimafreundliches Handeln: Barrieren und Lösungsansätze zur Steuerung individuellen Verhaltens“. Vortrag in der Ringvorlesung, Mensch – Umwelt – Netzwerke: Komplexe Systeme, Wahrnehmungsmuster, Interaktionen‘ (Human-Environment Networks: Complex systems, perception patterns, interactions). Osnabrück University, June 5, 2018.

“Acting climate-friendly: Hurdles and solution approaches.” Keynote presentation at the Humboldt Colloquium “Moving Forward – The UK-German Research Network in a Changing World. Oxford, UK, March 15-17, 2018.

“Vom ‚Homo oeconomicus‘ zum ‚Homo sustinens‘? Barrieren klimafreundlichen Handelns und Ansätze zu deren Überwindung.” (From *homo oeconomicus* towards a *homo sustinens*? Barriers to climate-friendly behavior and approaches for addressing these). Invited presentation at the Workshop *Zur Ökonomie des Klimawandels. Individuelle und staatliche Handlungsansätze (On the economics of climate change. Individual and governmental policy approaches)*. Philipps University of Marburg, Marburg, November 7, 2017.

“Behavioral Economics for the Environment“. Invited presentation at the Workshop on transformational approaches in education, research, environmental psychology, and learning processes. Osnabrück University, Germany, October 10-12, 2017.

Keynote panel presentation at the Conference on Behavioral & Experimental Agri-Environmental Research: Methodological Advancements & Applications to Policy (CBEAR-MAAP). Shepardstown, WV, USA, October 14-15, 2017 (had to cancel due to illness).

“Using economic experiments for agricultural policy evaluation in Lower Saxony, Germany“. Invited presentation at the Workshop *Economic Experiments for EU Agricultural Policy Evaluation: Methodological challenges*. June 6-7, 2017. Angers, France. (based on joint work with F. Thomas, E. Midler and M. Lefebvre; presented by F. Thomas).

“Barrieren klimafreundlichen Verhaltens und Wege zu deren Überwindung: Bildung alleine reicht nicht aus!“ Keynote presentation at the 7th Dialogue Forum Education for Sustainable Development (BNE), entitled *Mit Bildung zu klimafreundlichem Verhalten? (By education to climate-friendly behavior?)*. Osnabrück, June 20, 2017. (by video)

“Vom ‚Homo oeconomicus‘ zum ‚Homo sustinens‘? Barrieren umweltfreundlichen Handelns und Ansätze zu deren Überwindung.” (From *homo oeconomicus* towards a *homo sustinens*? Barriers to environmentally friendly behavior and approaches for addressing these). Universitätsrede 2017. January 26, 2017. Osnabrück University.

- “Designing incentive payments for spatial coordination: An experimental analysis of agglomeration payments with heterogenous actors.” (based on joint work with E. Gsottbauer). Invited presentation at the Colloquium of the Economics Department, Osnabrück University, Osnabrück, July 5, 2016.
- “Designing local-level REDD+ payments in Brazil – A computer-game based experiment “ (based on joint work with T. Reutemann). Invited contribution to the Policy Session *Policy lessons from field experiments on natural resource management in developing countries*. 22<sup>nd</sup> Annual Conference of the Environmental and Resource Economics (EAERE), Zurich, Switzerland, June 22-25, 2016.
- “Ökonomie, Politik und Umwelt - Wie lässt sich nachhaltiges Handeln steuern?” Rotary Club Osnabrück-Süd, Osnabrück, May 19, 2016.
- “Ökonomie, Politik und Umwelt - Wie lässt sich nachhaltiges Handeln steuern?” (Economics, policy and environment – How can we steer sustainable behavior?). IHK (Chamber of Commerce) Osnabrück, November 24, 2015.
- “Payments for Environmental Services (PES): Introduction and Design Issues.” Centre for Environmental and Resource Economics (CERE), Umea University, Sweden, October 5, 2015.
- “Payments for Environmental Services to Promote Climate Change Mitigation & Adaptation in Agriculture: Policy potential and design lessons.” Plenary presentation at the International Conference of Agricultural Economists, Milan, Italy, August 13, 2015.
- “Field experiments for natural resource policy analysis & design.” Workshop on Comparative Framed Field Experiments on the Environment (COFFEE), Barcelona, May 18, 2015.
- “Field experiments for environmental policy design.” Workshop on Environmental and Resource Economics Insights from Experimental and Behavioral Economics, Montpellier, June 3, 2015.
- “Politikdesign für nachhaltige Ökosystemleistungen (Policy design for sustainable ecosystem services). Verband deutscher Unternehmerinnen (Association of women entrepreneurs) Osnabrück, January 17, 2015.
- “Sorgt Nachhaltigkeit für mehr Kosteneffizienz in Unternehmen? (Does sustainability promote cost efficiency in companies?)”. 7<sup>th</sup> Osnabrücker Wissensforum. Osnabrück, Germany, November 14, 2014.
- “Payments for environmental services – Lessons learned and to be learned”. Invited presentation at the Discussion Series on “Sustainable Development and Risk Management in International Cooperation”. Bonn, Germany, November 27, 2014.
- „Politikdesign für nachhaltige Ökosystemleistungen (Policy design for sustainable ecosystem services)“. Inaugural lecture. Osnabrück University, Germany, December 4, 2014.
- “Designing and Implementing Payment for Ecosystem Service schemes”. Invited presentation forthcoming at the BioEcon –UNEP Policy Workshop ‘Economics of biodiversity and ecosystem services: Building Biodiversity and Ecosystem Services into National Policy’. September 20<sup>th</sup> -21<sup>st</sup> 2014, University of Cambridge.
- “What have we learnt on designing Payments for Environmental Services – A critical economist’s view”. Keynote presentation. International workshop on “How to articulate PES to other policy instruments in developing and developed nations”. CIRAD, Montpellier, June 11-13, 2014.
- “Overcoming commons dilemmas in the provision of ecosystem services”. Invited presentation at the Max-Planck-Institute for Common Goods. Bonn, Germany, March 10, 2014.
- „Designing payments for environmental services – An overview”. Invited presentation at Systems Science Colloquium, Osnabrück University, November 13, 2013.
- “Designing PES – Lessons learnt and open questions”. Invited for keynote presentation at the Multi-Stakeholder Dialogue on Remuneration of Positive Externalities (RPE)/ Payments for Environmental Services (PES), September 13, 2013, FAO, Rome.
- “Ecosystem Services and Biodiversity – Where do we stand?” Invited for keynote presentation at the workshop “Biodiversity and Ecosystem Services. Science – Policy – Finance – Welfare”, European Investment Bank, September 25, 2013. (Had to be cancelled after date change by organizer)
- “Payments for Ecosystem Services – Lessons for design”. Invited presentation. University of Hannover, Development Economics Colloquium, June 12, 2013.

- "Ecosystem Services – A useful concept for addressing global water challenges?". Keynote presentation. Global Water System Project (GWSP) Annual Conference 2013 'Water in the Anthropocene: Challenges for Science and Governance', May 21-24, 2013, Bonn, Germany.
- "Biodiversität und Ökonomie (Biodiversity and Economics)". Invited presentation within the Public Lecture Series "Ecuador und Galapagos - Topografie der Vielfalt" (Ecuador and Galapagos – Topography of Diversity), VHS Zurich. Forthcoming May 21, 2013. University of Zurich, Switzerland.
- "Designing Payments for Environmental Services – Lessons learned and to be learned". Invited presentation. April 24, 2013. University of Innsbruck, Austria.
- "Policy Design zum Schutz von Ökosystemleistungen und Biodiversität" (Policy design for safeguarding ecosystem services and biodiversity). Invited presentation to the German Research Foundation (DFG)'s Senate Commission on Biodiversity Research. April 18, 2013, Leipzig, Germany.
- "Policy design for safeguarding ecosystem services and biodiversity". Invited presentation at joint colloquium of Universities of Jena, Halle, and Leipzig. April 4, 2013. Leipzig, Germany.
- "Payments for Environmental Services – Lessons learnt and to be learnt". Invited presentation. University of Lueneburg. January 21, 2013, Lueneburg, Germany.
- "Sustainability, economy, and society". Invited presentation to the Robert Bosch Foundation Curatorium Meeting. November 4-5, 2012, Stuttgart, Germany.
- "Ökonomische Aspekte von Biodiversität (Economic aspects of biodiversity)". Invited presentation at the symposium "Biodiversität oder das Ende der Vielfalt (Biodiversity or the end of diversity)", Academy of Sciences North-Rhein Westfalia, October 18, 2012, Dusseldorf, Germany.
- "Designing payments for environmental services – An overview", Keynote address, 14th Annual BIOECON Conference on "Resource Economics, Biodiversity Conservation and Development", September 18-20, 2012, Kings College, Cambridge, UK.
- "Designing REDD+ schemes to address equity and permanence concerns: Empirical evidence from Kenya", Invited public lecture, London School of Economics, London, March 5, 2012.
- "Policy and Economics of Ecosystem Services", Center for Development Research, Bonn, Germany, January 30-31, 2012.
- "Behavioral heterogeneity, leadership and networks as determinants of participatory resource management outcomes: Insights from field experiments". Invited for presentation to the Author's colloquium in the honor of Nobel Prize winner Elinor Ostrom, November 17, 2011, Center for Interdisciplinary Research (ZiF), University Bielefeld, Germany (cancelled due to illness).
- "Institutional Dimensions of PES – An overview of selected research", Keynote presentation, International Conference on 'Payments for Ecosystem Services and their Institutional Dimensions'. Berlin, November 10-12, 2011.
- "The complexities of decentralization in a globalizing world". Invited presentation at Centre for International Environmental Studies (CIES), The Graduate Institute, Geneva, December 8, 2010.
- "Ökonomische Aspekte von Biodiversität (Economic aspects of biodiversity)". Presentation at ETH Symposium 'Biodiversität - Eine Herausforderung des 21. Jahrhunderts (Biodiversity - A challenge of the 21st Century)'. Zurich, November 10, 2010.
- "The policy and economics of reducing emissions from deforestation and degradation". Presentation at ETH Zurich, Course Business and Economics of Climate Change, Zurich, December 7, 2010.
- "Payments for Environmental Services". Presentation at NADEL, ETH Zurich, Switzerland, December 10, 2010.
- "The policy and economics of reducing emissions from deforestation and degradation". Presentation at ETH Zurich, Course Business and Economics of Climate Change, Zurich, November 1, 2009.
- "Payments for Environmental Services". Presentation at the Center for Development Research, International Doctoral Program, Bonn, Germany, October 8, 2009.
- "Social Networks and Community Resources Management", Workshop in Political Theory and Policy Analysis, Bloomington, US, October 2009, (Invited presentation held by lead author Carina Cavalcanti; Co-authors: Stefanie Engel, Andreas Leibbrandt).

- "Spatial allocation of Payments for Environmental Services". Gesellschaft für Ökologie, Conference on 'Dimensions of ecology', University of Bayreuth, Bayreuth, Germany, September 14, 2009 (Invited presentation held by lead author Tobias Wünscher; Co-authors: Stefanie Engel, Sven Wunder).
- "Outcomes and determinants of success of performance payment scheme for carnivore conservation, SLU Umeå, Department of Forest Economics." 2009. (Invited presentation held by lead author Astrid Zabel; Co-authors: Göran Bostedt, Stefanie Engel).
- "Conditional Cooperation, Costly Monitoring, and Common Property Forest Management in Ethiopia", Research Chair in Culture, Cognition, and Evolution at University of British Columbia, Canada, Vancouver, May 26, 2009. (Invited presentation held by lead author Devesh Rustagi; Co-authors: Stefanie Engel, Michael Kosfeld).
- "Conditional Cooperation, Altruistic Punishment, and Common Property Forest Management in Ethiopia", Department of Economics at University of British Columbia, Canada, Vancouver, June 1, 2009. (Invited presentation held by lead author Devesh Rustagi; Co-authors: Stefanie Engel, Michael Kosfeld).
- "Conditional Cooperation Norm, Altruistic Punishment, and Participatory Forest Management in Ethiopia", Behavior, Evolution, and Culture (BEC), Department of Anthropology at University of California Los Angeles (UCLA), US, Los Angeles, June 3, 2009. (Invited presentation held by lead author Devesh Rustagi; Co-authors: Stefanie Engel, Michael Kosfeld).
- "Strong reciprocity and participatory forest management in Ethiopia". Annual Meeting of the Committee on Environmental and Resource Economics of the Verein für Socialpolitik, Vienna, Austria, April 24-25, 2009.
- "Payments for Environmental Services". Presentation at NADEL, ETH Zurich, Switzerland, December 12, 2008.
- "Targeting International Payments for Environmental Services (IPES): General criteria, existing global approaches, real world examples and special challenges to IPES". Presentation at Workshop "International Payments for Ecosystem Services". Side-event to the Annual Conference of the International Society of Ecological Economics, Nairobi, August 8, 2008. (held by lead author Tobias Wünscher).
- "The New Governance of Water Resources: Payments for Environmental Services & Other Examples". EAWAG, Dübendorf, Switzerland. May, 16, 2008.
- "Increasing the Efficiency of Conservation Spending: The case of Payments for Environmental Services in Costa Rica". Workshop "A Global Network of Forest Protected Areas under the CBD: Opportunities and Challenges", University of Freiburg, Freiburg, May 9-11, 2007.
- "Conservation of Tropical Forests: Addressing Market Failure". Conference "Economic Development and Environmental Sustainability: A Dialogue on India", organized by The Initiative for Policy Dialogue. New Delhi, India, December 18-19, 2006.
- "Die neue Umweltpolitik der Schweiz: Wissenschaftliche Aspekte aus Sicht der Umweltökonomie und Governance-Theorie". Swiss Federal Agency for the Environment (BAFU)/World Economic Forum Tagung 'Nachhaltige Nutzung natürlicher Ressourcen', Bern, Switzerland, October 10, 2006.
- "Wie sieht eine gute Umweltpolitik aus? Hypothesen aus der wissenschaftlichen Literatur (What constitutes a good environmental policy? Hypotheses from the scientific literature)". BAFU Workshop 'Management des Umweltkapitals', Swiss Federal Agency for the Environment (BAFU), Bern, Switzerland, June 30, 2006.
- "The complexities of decentralization as an approach to reduce natural resource degradation and poverty in a globalized world". (Keynote presentation.) International Conference on "Economics of Poverty, Environment and Natural Resource Use." Wageningen, The Netherlands. May 17-19, 2006.
- "Exploiting Common Resources with Capital-Intensive Technologies: The Role of External Forces." Annual Meeting of the Verein fuer Socialpolitik's Research Committee on Environmental and Resource Economics. Oldenburg, Germany. May 5-6, 2006.
- "Designing Payments for Environmental Services in a Context of Weak Property Rights and Commercial Interests." Workshop on 'Marketing Environmental Services.' ETH Zürich, Switzerland. January 16, 2006.

- "Designing Payments for Environmental Services in a Context of Weak Property Rights and Commercial Interests." Workshop on 'Payments for Environmental Services - Methods and design in developing and developed countries.' Titisee, Germany. June 15-18, 2005.
- "Environmental Services under Weak Property Rights." FAO Workshop on 'Environmental Services for Poverty Reduction and Food Security.' Food and Agriculture Organization (FAO), Agricultural and Development Economics Division, Rome. May 30-31, 2005.
- "Community-industry interactions over natural resources: Theoretical considerations and empirical evidence from Indonesia". Quantitative Economics Seminar, Hamburger Welt-Wirtschaftsarchiv (HWWA) and University of Hamburg. November 30, 2004.
- "Who owns the right? The determinants of community benefits from logging in Indonesia." Workshop 'Community-based forestry in the next decade: Towards an 'agrarian' approach?', Humboldt-University, Berlin, October 7-9, 2004.
- "The Four Levels of Institutional Analysis of Evolution of Joint Forest Management (JFM) in India: A New Institutional Economics (NIE) Approach." 'Community-based forestry in the next decade: Towards an 'agrarian' approach?', Humboldt-University, Berlin, October 7-9, 2004.
- "Interaktionen zwischen lokalen Gemeinden und Holzindustrie: Theoretische Überlegungen und Empirische Ergebnisse aus Indonesien (Community-industry interactions over natural resources: Theoretical considerations and empirical evidence from Indonesia)". Forstökonomisches Kolloquium (Conference of Forest Economists) 2004, University of Freising, October 4-5, 2004.
- "Environmental institutions in Germany: Leader or laggard?" Symposium 'Environmental Policies in Decentralized Governmental Systems: Country Studies in a Comparative Perspective'. Tramariglio, Italy, March 17-20, 2004.
- "Community-industry contracting over natural resource use in a context of weak property rights: The case of Indonesia". First Academic EUDN (European Development Network) Conference 'Economic Growth, Poverty Reduction, and Institutions', Paris, November 4-5, 2003.
- "Improved water supply in the Ghanaian Volta Basin: Who uses it and who participates in community decision making". Invited Panel on Water, Conference of the International Association of Agricultural Economists (IAAE), Durban, South Africa, August 2003. (Presenter: M.d.P. Useche.)
- "Endogenitäten im partizipativen Ressourcenmanagement: Polit- ökonomische Aspekte des Bewässerungsmanagements in Ghana". (Endogeneities in participative resource management: Political economy aspects of irrigation management in Ghana). Annual Meetings of the German Economic Association's Committee on Developing Countries), Hamburg, July 4-5, 2003.
- "Community-industry contracting over natural resource use in a context of weak property rights: The case of logging concessions in Indonesia". (Keynote presentation.) 81<sup>th</sup> EAAE Seminar *Economics of Contracts in Agriculture*, Third Annual Workshop, June 19-21, 2003, Copenhagen, Denmark.
- "Determinants and Effects of Alternative Institutions for Natural Resource Management in Developing Countries". Humboldt-University of Berlin, Institute for Resource Economics, Research Colloquium. Berlin, January 21, 2003.
- "To share or not to share: A model of land conflicts and irrigation management in Ghana". University of Göttingen, Institut für rurale Entwicklung, December 11, 2002.
- "Water institutions in the process of reforms: From the international to the local level. The case of Ghana." Second Workshop on Water, German Institute for Development (DIE), Bonn.
- "Meta-Analysis vs. Benefit Function Transfer as Policy-Making Tools: A Comparison". Workshop on "Meta-Analysis and Benefit Transfer: State of the Art and Prospects". Tinbergen Institute, Amsterdam, April 1998.
- "Overcompliance, Labeling, and Lobbying: The Case of Credence Goods". University of Maryland, Department of Agricultural and Resource Economics, June 1998.
- "Achieving Environmental Goals in a World of Trade and Hidden Action: The Role of Trade Policies and Eco-Certification". Center for Development Research, Bonn, Germany, December 1998.

## **b) Other presentations**

- “Perspective-taking and social distance in the context of pro-environmental behavior Experimental Economics for the Environment.” 5<sup>th</sup> workshop, Heidelberg, February 19, 2020. (with N. Heinz and A.K. Koessler, presented by N. Heinz)
- “Analysing the interaction of shock experience and threshold knowledge in natural resource management” PhD seminar of the Center for Development Research (ZEF), University of Bonn (online), September 30, 2020. (with K. Hembach-Stunden and A. Javaid, presented by K. Hembach-Stunden)
- “Analysing the interaction of shock experience and threshold knowledge in natural resource management” 25<sup>th</sup> Annual Conference of the European Association of Environmental and Resource Economists, Berlin (online), June 23-July 3, 2020. (with K. Hembach-Stunden and A. Javaid, presented by K. Hembach-Stunden)
- “False and missed alarms in seasonal climate forecasts affect individual adaptation choices”. LaER seminar, Osnabrück University, March 11, 2020. (with K. Hembach-Stunden and T. Vorlauffer, presented by K. Hembach-Stunden)
- “Are Early Warnings a Potential Benefit or Threat to Sustainable Ecosystem Management? - Preliminary Results of a Laboratory Experiment” 5<sup>th</sup> Workshop on Experimental Economics for the Environment, Heidelberg University, February 19-20, 2020. (with K. Hembach-Stunden and T. Vorlauffer, presented by K. Hembach-Stunden)
- “Inducing perspective-taking for pro-social behaviour in natural resource management”, Cardiff University (United Kingdom), 2020 (online). (with J.F. Ortiz-Riomalo and A.K. Koessler, presented by Ann-Kathrin Koessler)
- “Inducing perspective-taking for prosocial behaviour in natural resource.” RIDGE – LAERE Workshop on Environmental Economics. December 8 – 10, 2020 RIDGE Virtual FORUM. (with J.F. Ortiz-Riomalo and A.K. Koessler, presented by J.F. Ortiz-Riomalo)
- “Inducing perspective-taking for prosocial behaviour in watershed management.” 25<sup>th</sup> Annual Conference of the European Association of Environmental and Resource Economists (EAERE), Berlin\_online, June 25<sup>th</sup>, 2020. (with J.F. Ortiz-Riomalo and A.K. Koessler, presented by J.F. Ortiz-Riomalo)
- “The effects on pro-social behaviour of inducing perspective-taking.” 5<sup>th</sup> Workshop on Experimental Economics for the Environment. University of Heidelberg Economics Department. February 19<sup>th</sup>, 2020. (with J.F. Ortiz-Riomalo and A.K. Koessler, presented by J.F. Ortiz-Riomalo)
- “The effect of juxtaposing opposite conservation policies: Evidence from a field experiment in Colombia.” International Association for the Study of the Commons (IASC) Global Conference 2019, Lima, Peru, July 01, 2019. (with A. Bernal and E. Midler, presented by A. Bernal)
- “Spillover effects from mixing conservation policies in neighboring areas: Evidence from a field experiment in Colombia.” Biodiversity and Economics for Conservation (BIOECON) Annual Conference 2019, Wageningen, The Netherlands, September 11, 2019. (with A. Bernal and E. Midler, presented by A. Bernal)
- “Spillover effects from mixing conservation policies in neighboring areas: Evidence from a field experiment in Colombia.” The Environment for Development initiative (EfD) Annual Meeting 2019, Bogotá, Colombia, November 21, 2019. (with A. Bernal and E. Midler, presented by A. Bernal)
- “Combined Impact of Exogenous Scarcity Shocks and Endogenous Regime Shifts on Ecosystem Management.” 10<sup>th</sup> World Conference of Ecosystem Services Partnership (ESP), Hannover, Germany, October 21-25, 2019. (with K. Hembach and A. Javaid, presented by K. Hembach)
- “Combined Impact of Exogenous Scarcity Shocks and Endogenous Regime Shifts on Common Pool Resource Management.” XXI Annual BIOECON Conference, Wageningen, The Netherlands, September 11-13, 2019.
- “Impact of Exogenous Shocks and Endogenous Regime Shifts on Resource Management.” 4<sup>th</sup> Workshop on Experimental Economics for the Environment, Münster, Germany, February 25-26, 2019.

- “Structuring communication effectively for environmental cooperation”, 4<sup>th</sup> Workshop on Experimental Economics for the Environment, University of Münster (Germany), Feb 25-26, 2019 (with A.K. Koessler, J.F. Ortíz Riomalo and M. Janke, presented by A.K. Koessler).
- “Structuring communication effectively for environmental cooperation”, LEEP Meeting in Environmental and Resource Economics, University of Exeter (UK), June 24-25, 2019. (with A.K. Koessler, J.F. Ortíz Riomalo and M. Janke, presented by A.K. Koessler).
- “Policies as information carriers: How environmental policies may change beliefs and consequent behavior”, Yearly Meeting of European Association of Environmental and Resource Economists at Manchester University (UK), Jun 26-29, 2019. (with and presented by A.K. Koessler)
- “Does the Performance of Conservation Auctions depend on the pre-existing Institution?” XXI Annual BIOECON Conference, Wageningen, the Netherlands, September 11-13, 2019. (with A-G. Kouakou and E. Gsottbauer, presented by A-G. Kouakou)
- “Auctioning environmental services contracts: A behavioural and experimental economic analysis”. Invited presentation. C4ED Research seminar, Mannheim, Germany, October 1, 2019 (with A-G. Kouakou and E. Gsottbauer, presented by A-G. Kouakou)
- “Understanding and feeling others. An experimental study on perspective-taking and prosocial behaviour”. Bogotá Experimental Economics Conference. Universidad del Rosario, Bogotá D.C. (Colombia), January 10 – 12, 2019. (with J.F. Ortiz-Riomalo and A.K. Koessler, presented by J.F. Ortiz-Riomalo)
- “Using behavioral insights to leverage environmental performance of the Common Agricultural Policy”. 172<sup>nd</sup> European Association of Agricultural Economists Seminar on “Agricultural policy for the environment or environmental policy for agriculture?”. May 28/29, 2019, Brussels. (with F. Thomas and A.K. Koessler, presented by F. Thomas)
- “Impact of Payments for Ecosystem Services on resource sharing and social behavior”, 4<sup>th</sup> Workshop on Experimental Economics for the Environment, University of Münster (Germany), Feb 25-26, 2019 (with T. Vorlauffer and J. de Laat, presented by T. Vorlauffer)
- “Coordination and Inequalities in Agglomeration Payments: An Experimental Analysis“. WCERE - World Congress of Environmental and Resource Economists, University of Gothenburg, Sweden, June 25-29, 2018. (with E. Gsottbauer, F. Wätzold and M. Drechsler, presented by E. Gsottbauer)
- “How competitive are you? - An experimental study on self-selection in auctions for conservation contracts“. REECAP-Workshop, University of Life Sciences, Vienna, September 26-27, 2018. (with E. Gsottbauer and A. Kouakou, presented by E. Gsottbauer)
- “Sharing between me, my friends & others: Common-pool resource extraction in presence of subgroups.“ World Congress of Environmental and Resource Economists at University of Gothenburg (Sweden), Jun 25-29, 2018. (with A. Javaid and A. Schlüter, presented by A. Javaid)
- “Understanding and feeling as others- An experimental study on perspective-taking and prosocial behaviour“. Pre-conference workshop of the BIOECON Annual Conference on Biodiversity, Ecosystem Services and Sustainability, Cambridge, UK, September 12-14, 2018. (with A.K. Koessler and J.F. Ortiz-Riomalo, presented by A.K. Koessler)
- “Perceptual and Behavioral changes due to environmental policies.“ September 12-14, 2018, BIOECON Conference at Cambridge University (UK). (with and presented by A.K. Koessler)
- “Farmers’ fairness preferences and choices of PES allocation mechanisms” Workshop on Experimental Economics for the Environment, Hamburg, Germany, February 5-6, 2018. (with A-G. Kouakou and E. Gsottbauer, presented by A-G. Kouakou)
- “Respect Existence or Expect Resistance: an Equitable Implementation of Payments for Ecosystem Services.” Ecosystem Services Partnership European Conference, San Sebastian, Spain, October 15-19, 2018. (with B. Lliso and U. Pascual, presented by B. Lliso)
- “Equity concerns in Payments for Ecosystem Services.” LASA 2018. XXXVI Congreso Internacional, Barcelona, Spain, May 23 – 26, 2018. . (with B. Lliso and U. Pascual, presented by B. Lliso)
- “Prosocial behaviour and participatory methods. An experimental study on the effects of inducing understanding and perspective-taking.” 3<sup>rd</sup> Workshop on Experimental Economics for the Environment. University of Hamburg, February 6, 2018. (with J.F. Ortiz-Riomalo and A.K. Koessler, presented by J.F. Ortiz-Riomalo)

- “Greening the Common Agricultural Policy: a behavioral perspective and lab-in-the-field experiment in Germany.” Experimental Economics for the Environment 2018 Workshop, Hamburg, Germany, February 5-6, 2018. (with F. Thomas, M. Lefebvre, E. Midler, presented by F. Thomas)
- “Greening the Common Agricultural Policy: a behavioral perspective and lab-in-the-field experiment in Germany.” EAERE World Congress, Gothenburg, Sweden, June 25-29, 2018. (with F. Thomas, M. Lefebvre, E. Midler, presented by F. Thomas)
- “Greening the Common Agricultural Policy: a behavioral perspective and lab-in-the-field experiment in Germany”. BIOECON Conference, Cambridge, UK, September 12-14, 2018. (with F. Thomas, M. Lefebvre, E. Midler, presented by F. Thomas)
- “Understanding Farmer Self-Identities and Pro-Environmental Behavior: An Experimental Approach and Cluster Analysis”. 2<sup>nd</sup> REECAP Meeting in Vienna, Austria, September 26-27, 2018. (with and presented by F. Thomas)
- “Peer-Monitoring and Cooperation in Repeated Social Dilemmas: Experimental Evidence on a Folk Theorem”, has been accepted for the 2017 International Meeting on Experimental and Behavioral Social Sciences (IMEBESS) to be held April 27-29 in Barcelona, Spain. (with Jarke, J., Gsottbauer, E., and Göschl, T., presented by E. Gsottbauer)
- “Peer-Monitoring and Cooperation in Repeated Social Dilemmas: Experimental Evidence on a Folk” Austrian Experimental Economics Workshop, WU Vienna, Austria. (with Jarke, J., Gsottbauer, E., and Göschl, T., presented by J. Jarke)
- “Peer-Monitoring and Cooperation in Repeated Social Dilemmas: Experimental Evidence on a Folk”, ESA European Meeting, WU Vienna, Austria (with Jarke, J., Gsottbauer, E., and Göschl, T., presented by J. Jarke)
- “Peer-Monitoring and Cooperation in Repeated Social Dilemmas: Experimental Evidence on a Folk”, Florence-Constance joint Workshop on Behavioural and Experimental Social Sciences: Social Norms in Multi-Ethnic Societies, Florence, Italy. (with Jarke, J., Gsottbauer, E., and Göschl, T., presented by J. Jarke)
- “Peer-Monitoring and Cooperation in a common-pool resource dilemma: Experimental evidence on a folk theorem“. Workshop on Experimental Economics for the Environment. Leibniz Centre for Tropical Marine Research, Bremen. February 2-3, 2017. (with Jarke, J., Gsottbauer, E., and Göschl, T., presented by J. Jarke)
- “Effectiveness of payments for water services: The impact of income inequalities and entitlements.” 18<sup>th</sup> Annual BIOECON Conference, Cambridge, UK, September 14-16, 2016. (with and presented by E. Midler).
- “Coordination and inequalities in agglomeration payments: An experimental analysis.” The impact of income inequalities and entitlements.” 18<sup>th</sup> Annual BIOECON Conference, Cambridge, UK, September 14-16, 2016. (with E. Gsottbauer, F. Wätzold, M. Drechsler, presented by E. Gsottbauer).
- “Can agglomeration payments induce sustainable management of peat soils in Switzerland? – A computerized framed experiment.” 18<sup>th</sup> Annual BIOECON Conference, Cambridge, UK, September 14-16, 2016. (with M. Ferré, E. Gsottbauer, presented by M. Ferré).
- “Which policy instruments for a more sustainable management of cultivated organic soils in Switzerland? A computerized framed experiment.“ IASC Regional Conference 2016 Bern, Switzerland, May 13, 2016. (with M. Ferré, E. Gsottbauer, presented by M. Ferré).
- “Payments for environmental services as a mechanism to promote biodiversity conservation in a Green Economy: Potentials and limitations.” Forthcoming at the biannual conference of the International Society for Ecological Economics (ISEE), Reykjavik, Iceland, August 13-15, 2014. (with and presented by T. Wünscher).
- “Payments for environmental services as a mechanism to promote biodiversity conservation in a Green Economy: Potentials and limitations.” Forthcoming at the 7<sup>th</sup> conference of the Ecosystem Services Partnership (ESP), San Jose, Costa Rica, September 8-12, 2014. (with and presented by T. Wünscher).
- “REDD+ design under uncertainty and capital constraints”. Forthcoming at BIOECON conference 2014 in Cambridge UK, September 22-23, 2014. (with and presented by T. Reutemann).



- “REDD+ design under uncertainty and capital constraints”. Forthcoming at the World Congress of Environmental and Resource Economists (WCERE) 2014 in Istanbul, June 28-July 2, 2014 (with and presented by T. Reutemann).
- “The Role of Risk, Ambiguity, and Time Preferences in the Participation in Renewable Energy PES Programs: Experimental Evidence from China”. BIOECON Conference 2013 in Cambridge, UK. Paper presentation (with P. He, M. Veronesi; presented by P. He).
- “The Role of Risk, Ambiguity, and Time Preferences in the Participation in Renewable Energy PES Programs: Experimental Evidence from China”. Swiss Global Change Day, April 2013, Bern, Switzerland. Poster presentation (with P. He, M. Veronesi; presented by P. He).
- “Designing REDD+ schemes to address equity and permanence concerns: empirical evidence from Kenya”. 19<sup>th</sup> Conference of the European Association of Environmental and Resource Economists, Prague, June 27-30, 2012, (with M. Veronesi, T. Schlöndorn, A. Zabel; presented by M. Veronesi).
- “Designing REDD+ schemes to address equity and permanence concerns: empirical evidence from Kenya”. Verein für Socialpolitik (German Economics Foundation), *Research Committee on Development Economics*, Annual International Conference 2012, June 22, 2012, Bonn, Germany. (with M. Veronesi, T. Schlöndorn, A. Zabel)
- “Establishing Permanence in REDD+ Schemes”. Tropentag, October 5-7, 2011, Bonn Germany (Poster presentation) (with M. Veronesi, T. Schlöndorn, A. Zabel, presented by T. Schlöndorn).
- “Establishing Permanence in REDD+ Schemes”. Conference on ‘Institutional dimensions of Payments for Environmental Services’. November 10-12, 2011, Berlin, Germany (with M. Veronesi, T. Schlöndorn, A. Zabel; presented by T. Schlöndorn).
- “The Design of Payments for Avoided Deforestation Under Uncertainty: Insights from Real Option Theory”. 13<sup>th</sup> Annual BIOECON Conference "Resource Economics, Biodiversity Conservation and Development," The Graduate Institute, Geneva, September 11-13 2011. (with C. Palmer, L. Taschini, and S. Urech; presented by S. Urech).
- “The Design of Payments for Avoided Deforestation Under Uncertainty: Insights from Real Option Theory”. EAAE Congress 2011 “Change and Uncertainty”, Zurich, Switzerland, August 30 - September 2, 2011. (with C. Palmer, L. Taschini, and S. Urech; presented by S. Urech).
- “Outcomes and Determinants of Success of a Performance Payment Scheme for Carnivore Conservation”. EAAE Congress 2011 “Change and Uncertainty”, Zurich, Switzerland, August 30 - September 2, 2011. (with A. Zabel and G. Bostedt, presented by A. Zabel).
- “Outcomes and Determinants of Success of a Performance Payment Scheme for Carnivore Conservation”, Annual Conference of the European Association of Environmental and Resource Economists, Rome, Italy, June 29 - July 2, 2011. (with A. Zabel and G. Bostedt, presented by G. Bostedt)
- “The Design of Payments for Avoided Deforestation Under Uncertainty: Insights from Real Option Theory”, Climate Economics and Law conference, Bern, June 16-17, 2011. (with C. Palmer, L. Taschini, and S. Urech; presented by S. Urech).
- “Performance Payments: A New Strategy to Conserve Large Carnivores in the Tropics?”, Tropentag 2010: World food system – A contribution from Europe, September 14 - 16, 2010, Zurich, Switzerland. Poster Presentation. (with A. Zabel).
- “Determinants of Participation in Payments for Ecosystem Service Schemes”, Tropentag 2010: World food system – A contribution from Europe, September 14 - 16, 2010, Zurich, Switzerland. Poster Presentation. (with T. Wünscher and S. Wunder).
- “Determinants of Participation in Payments for Ecosystem Service Schemes”. Annual Conference of the International Society of Ecological Economics (ISEE), August 22-25, 2010, Oldenburg and Bremen, Germany. (with T. Wünscher and S. Wunder, presented by T. Wünscher).
- “Practical approaches to estimate opportunity costs of ecosystem service provision”. Annual Conference of the International Society of Ecological Economics (ISEE), August 22-25, 2010, Oldenburg and Bremen, Germany. (with T. Wünscher and S. Wunder, presented by T. Wünscher).
- “Ethanol Production, Food and Forests”. World Congress of Environmental and Resource Economics 2010, June 27 – July 2, 2010, Montreal, Canada. (with S. Andrade de Sa and C. Palmer, presented by S. Andrade de Sa).

- "Are forests real options to mitigate climate change?" World Congress of Environmental and Resource Economics 2010, June 27 – July 2, 2010, Montreal, Canada. (with C. Palmer, R. Saizaki, L. Taschini, and S. Urech, presented by S. Urech).
- "Are forests real options to mitigate climate change?" Conference 'Environmental Decisions: Risks and Uncertainties', April 26-29, 2010, Ascona, Switzerland. (with C. Palmer, R. Saizaki, L. Taschini, and S. Urech).
- "Ethanol Production, Food and Forests". SURED Conference, June 6-11, 2010, Ascona, Switzerland. (with S. Andrade de Sa and C. Palmer, presented by S. Andrade de Sa).
- "Forest payment schemes as real options to mitigate climate change". Tropentag 2009, October 6-8, 2009, Hamburg, Germany (with R. Saizaki and C. Palmer, presented by R. Saizaki).
- "Strong reciprocity and participatory forest management in Ethiopia". BIOECON conference, Venice, Italy, September 21-22, 2009 (with D. Rustagi and M. Kosfeld, presented by D. Rustagi).
- "Paper tigers or fences-and-fines or co-management? The emergence and significance of community agreements in the Lore Lindu National Park in Sulawesi, Indonesia". BIOECON conference, Venice, Italy, September 21-22, 2009 (with C. Palmer and A. Pfaff, presented by C. Palmer).
- "Direct and Indirect Effects of bio-ethanol production in Brazil: Land Use, Forest Conversion and Social Welfare", AGS Annual Meeting 2009, Zurich, Poster presentation. (Won AGS Best poster award) (with S. Andrade de Sa and C. Palmer, presented by S. Andrade de Sa).
- "Social Networks and Community Resources Management", International Meeting of the Economic Science Association (ESA), US, Washington, June 25-28, 2009. (with C. Cavalcanti and A. Leibbrandt, presented by C. Cavalcanti).
- "Conditional Cooperation, Costly Monitoring, and Common Property Forest Management in Ethiopia", International Meeting of the Economic Science Association (ESA), Arlington, US, July 25-28, 2009. (with D. Rustagi and M. Kosfeld, presented by D. Rustagi).
- "Strong reciprocity and participatory forest management in Ethiopia". Annual Meeting of the European Association of Environmental and Resource Economics, Amsterdam, Netherlands, June 24-27, 2009 (with D. Rustagi and M. Kosfeld).
- "Comparing Conventional and New Policy Approaches for Carnivore Conservation – Theoretical Results and Application to Tiger Conservation". Presentation at the Conference on Sustainable Resource Use and Economic Dynamics (SURED 2008). Ascona, Switzerland. June 2-5, 2008. (with A. Zabel, K. Pittel, G. Bostedt, presented by A. Zabel)
- "Comparing Conventional and New Policy Approaches for Carnivore Conservation – Theoretical Results and Application to Tiger Conservation". Presentation at the Annual Meeting of the European Association of Environmental and Resource Economics. Gothenburg, Sweden. June 25-28, 2008. (with A. Zabel, K. Pittel, G. Bostedt, presented by A. Zabel)
- "The Impacts of Tropical Biofuel Production on Land-use". Paper presented at the Tropentag 2007, October 9-11 in Witzenhausen, Germany. (with T. Soyka and C. Palmer, presented by T. Soyka)
- "Designing payments for environmental services with weak property rights and commercial interests". Annual Conference of the International Society of Ecological Economics (ISEE), New Delhi, December 15-19, 2006. (presented by C. Palmer)
- "Payments for Forest Environmental Services: How Much Do We Really Have to Pay?" (Poster) Deutscher Tropentag 2006, October 11-13, University of Bonn, Germany.
- "Designing Payments for Environmental Services in the Context of Weak Property Rights and Commercial Interests". 3<sup>rd</sup> World Congress of Environmental and Resource Economists, Kyoto, Japan; Juli, 2006. (presented by C. Palmer)
- "Exploiting Common Resources with Capital-Intensive Technologies: The Role of External Forces." Conference on Sustainable Resource Use and Economic Dynamics (SURED 2006). Ascona, Switzerland. June 4-9, 2006.
- "Who owns the right? The determinants of community benefits from logging in Indonesia." Annual Meetings of the European Association of Environmental and Resource Economics (EAERE), Bremen, Germany, June 23-26, 2005.

- "Determinants of community-based institutions for the management of small-scale irrigation systems in Northern Ghana." Deutscher Tropentag 2004, 5.-7. Oktober in Berlin. (Presenter: K.O. Gyasi; Session Chair: S. Engel).
- "Who owns the right? The determinants of community benefits from logging in Indonesia." Annual Meetings of the International Association for the Study of Common Property (IASCP), Oaxaca, Mexico, August 2004, and at the Annual Meetings of the International Society of New Institutional Economics (ISNIE), Tucson, AZ, USA, October 2004. (Presenter: C. Palmer).
- "The Four Levels of Institutional Analysis of Evolution of Joint Forest Management (JFM) in India: A New Institutional Economics (NIE) Approach." Annual Meetings of the International Association for the Study of Common Property (IASCP), Oaxaca, Mexico, August 2004. (Presenter: B. Behera).
- "Exploiting Common Resources with Capital-Intensive Technologies: The Role of External Forces". Annual Meetings of the European Association of Environmental and Resource Economics (EAERE) in Budapest, June 25-28, 2004.
- "Non-Timber Forest Produce and Its Role in the Local Economy - The Case of Bandhavgarh National Park, India". (Poster) Deutscher Tropentag 2003, October 8-10 at the Georg-August-University of Göttingen.
- "Community-industry contracting over logging concessions in decentralized Indonesia: An unequal bargain". Annual meetings of the International Society of New Institutional Economics (ISNIE), Budapest, Hungary, September 11-13, 2003.
- "Functions of Violence Revisited. Synergies of Greed *and* Grievance in Sri Lanka". Annual meetings of the International Society of New Institutional Economics (ISNIE), Budapest, Hungary, September 11-13, 2003. (Presenter: B. Korf).
- "Displacement due to Violence in Colombia: Determinants and Effects at the Household Level." Annual Meetings of the Latin American and Caribbean Economics Association (LACEA) in Madrid, Spain, October 11-13, 2002. (Presenter: A. Ibanez).
- "Forest resource use by people in Protected Areas and its implications for biodiversity conservation: The case of Bandhavgarh National Park in India". (Poster) Deutscher Tropentag, Kassel-Witzenhausen, Germany, October 2002.
- "Forest resource use by people in Protected Areas and its implications for biodiversity conservation: The case of Bandhavgarh National Park in India". *STORMA (Stability of Rain Forest Margins) Conference* in Bogor, Indonesia, September 29 – October 3, 2002. (Presenter: P. Sawhney).
- "Heterogeneity and policy response in multiple-player games: A model applied to common-pool resource management in Ghana". Paper accepted at the Second World Congress of Environmental and Resource Economics, Monterey, California, June 23-27, 2002.
- "A Simple Model of Voluntary vs. Mandatory Labeling of GMOs." Annual Meetings of the American Agricultural Economics Association in Chicago, August 2001. (Presenter: A. Zago).
- "Achieving Environmental Goals in a World of Trade and Hidden Action: The Role of Trade Policies and Eco-Certification". Paper accepted at the 1998 Annual Meetings of the European Economics Association in Berlin, Germany.
- "Achieving Environmental Goals in a World of Trade and Hidden Action: The Role of Trade Policies and Eco-Certification". Annual Conference of the Latin American and Caribbean Economics Association (LACEA) in Santafé de Bogotá, Colombia, in October 1997.
- "Green Business and Blue Angels: Towards a Model of Voluntary Overcompliance with Asymmetric Information". Annual Meetings of the American Agricultural Economics Association in San Antonio, Texas, July 1996.